



# SAW Sales Analysis

## Sales information at your fingertips

With SAW Sales Analysis the critical sales information that you need is always just a few clicks away.

### Whether you want to view sales by:

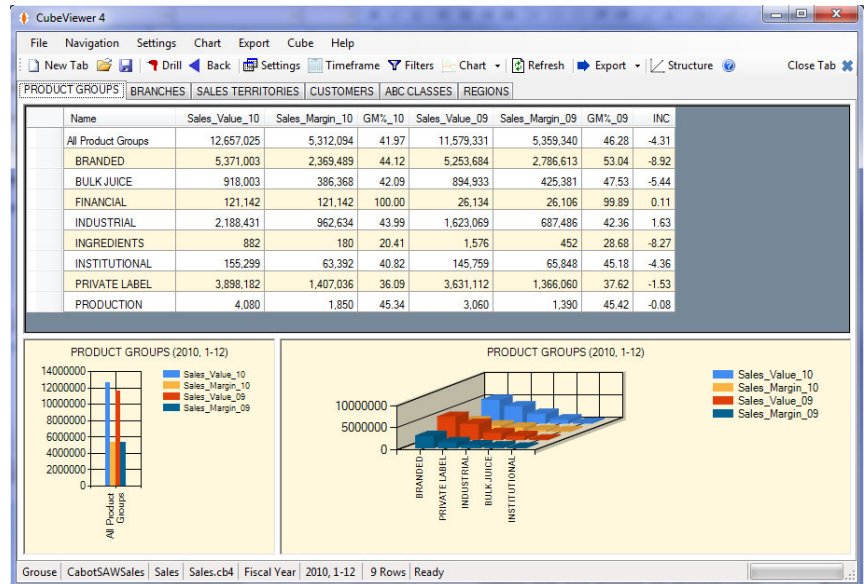
- Salesperson, Territory
- Product Class , Product Group,
- ABC Class, Stock Code
- Area, Region, State, Country
- Branch, Warehouse
- Customer, Customer Class
- Supplier, Supply Category
- Currency, Company

### Using units of:

- Sales Value, Cost, Margin
- Quantity, Volume, Mass
- Transaction, Company or Base Currency.

### With date ranges based on:

- Fiscal Periods, Quarters
- Invoice or Order Dates



### SAW provides you with the ability to quickly construct views to show:

- Year over year growth in absolute and percentage terms
- Comparisons of sales and performance between years.
- Sales by period—fiscal, monthly, weekly—across multiple years.
- Sales values and quantities over the last 10 years.
- Comparative performance of each period within the current year.
- Current period and year-to-date comparative performance to last year.

### Segregated views of your data by filtering:

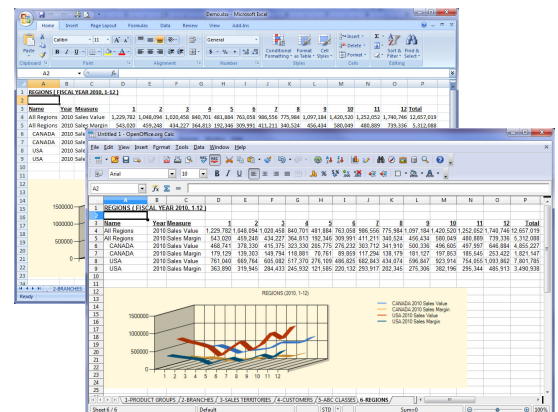
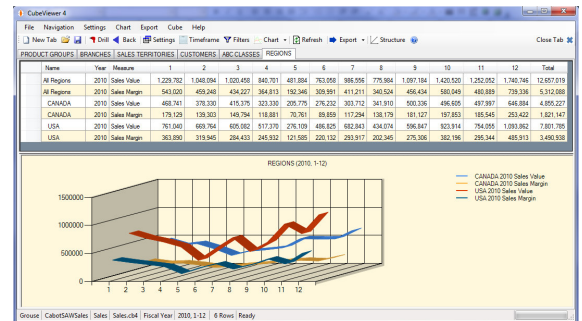
- On any dimension at any level
- In combination with any other dimension
- On-the-fly based on sorted values

### And to store your views in multi-tabbed CubeViewer workbooks that that:

- Automatically refresh when you open them.
- Provide direct export into Excel or Open Office workbooks.
- Allow you to cut and paste of the data and chart images into Microsoft Office, Open Office or other windows applications.

### Primarily geared to analyzing invoiced sales SAW also provides analysis of:

- Open sales orders
- Invoiced sales combined with the residual value of open orders.
- Sales by document numbers (Customer PO, Invoice, Order)



Contact Cabot or your local SAW reseller to schedule a demonstration of SAW using your company sales data.