

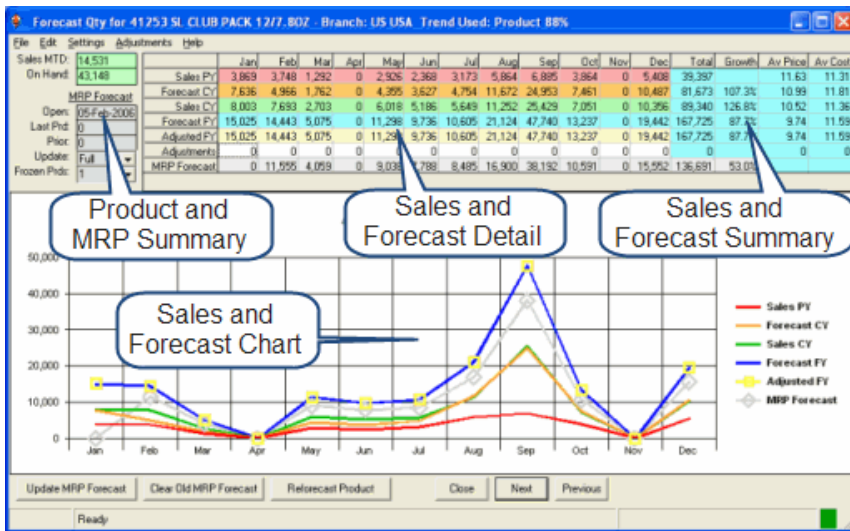
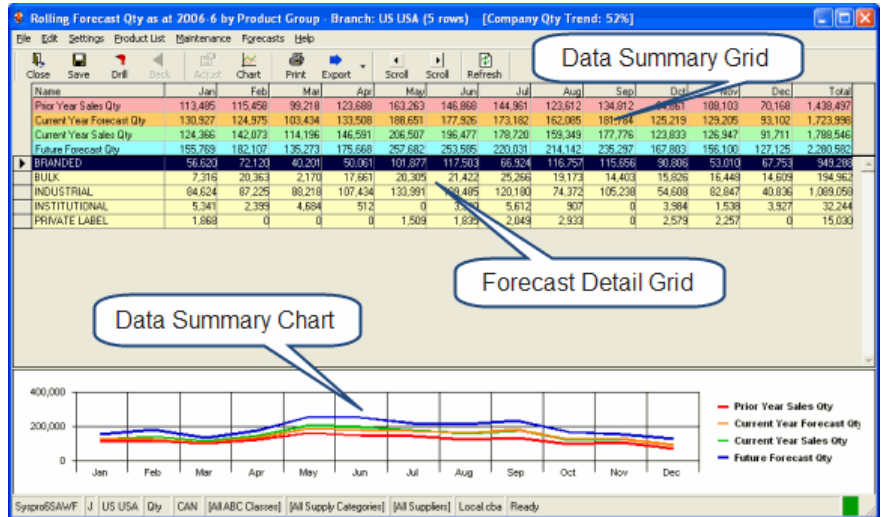


SAW Sales Forecasting

Automate and integrate your sales and MRP Forecast

Using an easy to follow and validate algorithm, SAW Sales Forecasting creates a rolling twelve month forecast for all products with:

- Independent forecasts of quantity, value and cost.
- Built-in smoothing and seasonality profiling.
- Shared visibility of the forecast and sales history at all levels. (Company, Product Group, Product Class, SKU).
- Simple tools to adjust the forecast.
- Comparisons to the current Syspro MRP sales forecast.
- The ability to directly, or indirectly, update the Syspro MRP sales forecast in bulk or at an individual SKU level.



At the SKU level you can review ...

- The sales and forecast history for the prior 24 months.
- The calculated trends and growth.
- The calculated and adjusted SAW sales forecast.
- The current sales month-to-date and on hand inventory.
- The current Syspro MRP sales forecast.

And:

- Adjust the sales history and recalculate the forecast.
- Adjust the calculated forecast.
- Clear any unused prior months' Syspro MRP sales forecast.
- Directly update the future Syspro MRP sales forecast.

SAW Forecasting provides multiple, on-the-fly review lists where you page down through the detailed product screen for the top 100 or 200 products based on:

- Top Products by Picks
- Top Products by Qty
- Top Products by Value
- Top Manual Products
- Top Newest Products
- Top Products Under SAW Forecast
- Top Products Over SAW Forecast
- Top Products by Most Volatile
- Top Products by Least Volatile
- Top Unused MRP Forecast
- Top Exceeded MRP Forecast

The screenshot shows a table titled 'Top 100 Products By Value for Company'. The columns include 'Product', 'Product Name', 'Product Code', 'Value', and 'Forecast'. The table lists various products such as 'BRANDED', 'INDUSTRIAL', 'PRIVATE LABEL', and 'BULK JUICE', along with their respective values and forecasted quantities.

SAW Sales Forecasting automates the forecasting for the bulk of your products so that you can focus on the top 5-10% that really warrant your attention.

Contact Cabot or your local SAW reseller to see how SAW Sales Forecasting could benefit your company.